

Message Text

LIMITED OFFICIAL USE

PAGE 01 ANKARA 03324 290659Z

14-11

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOTE-00 INR-07 NSAE-00 FAA-00 L-02 /031 W

----- 089095

R 281247Z APR 75

FM AMEMBASSY ANKARA

TO SECSTATE WASHDC 8974

INFO AMCONSUL ISTANBUL

LIMITED OFFICIAL USE ANKARA 3324

E.O. 11652: NA

TAGS: EAIR, TU

SUBJECT: CHANGE IN PANAM AIRWAYS COMMISSION RATES

1. PANAM REP ANKARA RECENTLY INFORMED ECONOMIC COUNSELOR THAT PANAM HAS DECIDED TO INCREASE COMMISSIONS TO SALES AGENTS WORLDWIDE FROM SEVEN AND A HALF PERCENT TO TEN PERCENT. SOURCE SAID THAT PANAM HEAD OFFICE HAD BEEN INFORMED THAT US DEPT OF STATE WOULD TAKE POSITION THAT LEVEL OF SALES COMMISSIONS NOT SUBJECT TO IATA AGREEMENTS ON PASSENGER FARES.

2. PANAM REP ANKARA APRIL 28 TOLD ECONOMIC COUNSELOR THAT TURKISH MINISTRY OF COMMUNICATIONS (DEPT OF CIVIL AVIATION) HAD INFOMMED PANAM IN WRITING THAT IT IS OPPOSED TO USE OF HIGHER SALES COMMISSIONS IN TURKEY. PANAM REP SAYS HE UNDERSTAND TURKISH NATIONAL AIRLINE (THY) IS ALSO OPPOSED. PANAM REP ASKED IF EMBASSY HAD RECEIVED GUIDANCE ON THIS SUBJECT FROM WASHINGTON AND WAS SURPRISED TO HEAR THAT WE HAVE NOT RECEIVED ANY INSTRUCTION.

3. ACTION REQUESTED: EMB WOULD APPRECIATE WASHINGTON GUIDANCE REGARDING USG POSITION ON THIS QUESTION.

MACOMBER

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NNN

Message Attributes

Automatic Decaptoning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PERSONNEL, INCENTIVE WAGE SYSTEMS, AVIATION AGREEMENTS
Control Number: n/a
Copy: SINGLE
Draft Date: 28 APR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: woolfhd
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975ANKARA03324
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750149-0868
From: ANKARA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t1975049/aaaaahws.tel
Line Count: 51
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: woolfhd
Review Comment: n/a
Review Content Flags:
Review Date: 20 AUG 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <20 AUG 2003 by BoyleJA>; APPROVED <10 DEC 2003 by woolfhd>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CHANGE IN PANAM AIRWAYS COMMISSION RATES
TAGS: EAIR, TU, US, PANAM, IATA
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006